

# SAM Readiness

Achieving Cost Savings on Your Software

Start saving on your software license cost now and find out how LicenseWatch can help you. LicenseWatch is the only provider of Software Asset Management solutions that can effectively help organizations fast and easy and cost effective.



## ABOUT LICENSEWATCH

LicenseWatch provides you with cost effective control and compliance.

## KNOW WHAT YOU HAVE

Our leading technology quickly tells you what software you have installed, how it is used, and what licenses you have to support this.

## QUICK Service Delivery

Simple and quick installation on one of your (virtual) Windows servers can be done in half a day. Inventory building and application metering will start from day 1.

## IMMEDIATE COST SAVINGS

Find out quickly where you can save on licensing and support costs by identifying where unused software is installed.

## SERVICES AVAILABLE

SAM Readiness Service  
Installation and Setup  
Maintenance  
Software Recognition Service  
Technical Support  
Guaranteed Warranty

## Save 5-15% on the budget

When you want start saving on your software licenses it is primary important to find out what software is installed and how it is used. Many users will have software installed on their computer that they never use.

Organizations can save serious money by not renewing unnecessary maintenance and/or support or not buying new licenses that can be harvested somewhere else. Research by Gartner showed that savings can be expected between 5 and 15% on the total software budget.

## Full usage report the easy way

Without the need of buying and implementing a full Software Asset Management solution, the LicenseWatch SAM Readiness is a service that delivers customers with a full report on usage of the 400 most popular commercial software applications in the customer's environment.

Within 60 days a full report will be delivered that will show where software is installed and how it is used. This report will tell you where there is software that is unused and where cost-savings can be achieved.

## A complete overview

With SAM Readiness service, LicenseWatch customers within 60 days will have a complete overview what commercial software is installed where and how it has been used during that time.

In the 60 day period the service will be able to do metering on any of the 400 most popular software applications on all Windows computers on the network. Then the LicenseWatch team compiles information gathered into a comprehensive report that can be used to optimize your software licenses or as an software usage report for Software Vendors.

## Contact us

Contact your local LicenseWatch office or visit [www.licensewatch.com](http://www.licensewatch.com) for more information or request a demonstration.

### Key benefits

- Provides immediate savings on your software license costs
- Optimizes your software licenses
- Avoid software overspending
- Average Savings between 5 and 15% on Software Estate (Gartner report)

## LicenseWatch Usages Report

### Computers Report

Software	Manufacturer	Computers	Installations	Software Unused (Inst.)	Software Cost per Unit Avg.	Software Cost in total (Unused Inst.)
Adobe Creative Suite Design Premium CS5	Adobe	Marketing-01	6	2	\$1,899.00	\$3,798.00
Adobe Creative Suite Design Standard CS5	Adobe	Marketing-05	12	1	\$1,299.00	\$1,299.00
Adobe Creative Suite Design Standard CS5.5	Adobe	Sales-03	18	3	\$1,299.00	\$3,897.00
Adobe Creative Suite Design Standard CS5.5	Adobe	Sales-04				
Adobe Creative Suite Design Standard CS5.5	Adobe	Sales-05				
Adobe Creative Suite Design Standard CS5.5	Adobe	Sales-09	4	2	\$1,699.00	\$3,398.00
Adobe Creative Suite Production Premium CS4	Adobe	Marketing-02			\$1,699.00	\$1,699.00
Adobe Creative Suite Production Premium CS4	Adobe	Marketing-03	2	2	\$1,799.00	\$3,598.00

## LicenseWatch Usages Report

### Main Report

Software	Manufacturer	Installations	Users	Software Unused (Inst.)	Software Unused (Users)	Software Cost per Unit Avg.	Software Cost in total (Unused Inst.)	Software Cost in total (Unused Users)
Adobe Audition 1	Adobe	31	34	18	19	\$349.00	\$6,282.00	\$6,631.00
Adobe Audition 2	Adobe	28	31	12	13	\$349.00	\$4,188.00	\$4,537.00
Adobe Audition 3	Adobe	26	29	4	5	\$349.00	\$1,396.00	\$1,745.00
Adobe Creative Suite Design Premium CS5	Adobe	33	35	6	9	\$1,899.00	\$11,394.00	\$17,091.00
Adobe Creative Suite Design Standard CS5	Adobe	23	26	9	12	\$1,299.00	\$11,691.00	\$15,588.00
Adobe Creative Suite Design Standard CS5.5	Adobe	37	38	9	12	\$1,299.00	\$11,691.00	\$15,588.00
Adobe Creative Suite Production Premium CS4	Adobe	28	30	10	13	\$1,699.00	\$16,990.00	\$22,087.00
Adobe Creative Suite Production Premium CS5	Adobe	38	41	19	22	\$1,699.00	\$32,281.00	\$37,378.00
Adobe Creative Suite Web Premium CS5	Adobe	37	39	17	19	\$1,799.00	\$30,583.00	\$34,181.00
Adobe Creative Suite Web Standard CS3	Adobe	23	27	9	11	\$999.00	\$8,991.00	\$10,989.00
Adobe Dreamweaver CS5	Adobe	44	46	7	8	\$399.00	\$2,793.00	\$3,192.00
Adobe Dreamweaver CS5	Adobe	22	25	13	16	\$399.00	\$5,187.00	\$6,384.00
Adobe Dreamweaver CS5.5	Adobe	45	48	10	11	\$399.00	\$3,990.00	\$4,389.00
Adobe Fireworks CS4	Adobe	37	39	15	16	\$299.00	\$4,485.00	\$4,784.00
Adobe Flash Builder Standard CS5	Adobe	36	37	17	18	\$249.00	\$4,233.00	\$4,482.00
Adobe Flash Professional CS5.5	Adobe	34	35	13	15	\$699.00	\$9,087.00	\$10,485.00
Adobe Flash Professional CS5.5	Adobe	30	31	3	4	\$699.00	\$2,097.00	\$2,796.00
Adobe Flash Standard CS5	Adobe	36	37	20	23	\$399.00	\$7,980.00	\$9,177.00
Adobe GoLive CS	Adobe	38	42	13	15	\$399.00	\$5,187.00	\$5,985.00
Adobe Illustrator CS	Adobe	35	37	4	6	\$499.00	\$1,996.00	\$2,994.00
Adobe Illustrator CS2	Adobe	27	29	19	20	\$589.00	\$11,191.00	\$11,780.00
Adobe Illustrator CS3	Adobe	38	41	3	5	\$549.99	\$1,649.97	\$2,749.95
Adobe Illustrator CS5	Adobe	37	41	10	12	\$599.00	\$5,990.00	\$7,188.00
Adobe InCopy CS2	Adobe	35	37	8	11	\$249.00	\$1,992.00	\$2,738.00
Adobe InDesign CS5.5	Adobe	24	28	3	6	\$599.00	\$1,797.00	\$3,594.00
Adobe Master Collection Creative Suite CS4	Adobe	21	25	2	4	\$2,499.00	\$4,998.00	\$9,996.00
Adobe Master Collection Creative Suite CS5	Adobe	37	39	6	7	\$2,999.00	\$15,594.00	\$18,193.00
Adobe PageMaker 1	Adobe	40	42	4	5	\$499.00	\$1,996.00	\$2,495.00
Adobe PageMaker 6	Adobe	22	26	5	6	\$499.00	\$2,495.00	\$2,994.00
Adobe PageMaker 7	Adobe	24	27	13	16	\$499.00	\$6,487.00	\$7,984.00
Adobe Photoshop 5	Adobe	23	25	15	18	\$400.00	\$6,000.00	\$7,200.00
Adobe Photoshop 6	Adobe	31	33	12	14	\$400.00	\$4,800.00	\$5,600.00
Adobe Photoshop CS3	Adobe	33	34	9	11	\$625.00	\$5,625.00	\$6,875.00
Adobe RoboHelp 8	Adobe	24	28	20	21	\$999.00	\$19,980.00	\$20,979.00

LicenseWatch

### Deliverables

The SAM Readiness service is focused on revealing possible savings on your software assets. This is reflected in the deliverables from the service. Following reports will be delivered:

- Overview report of total value of unused software per software title
- List of computers that with unused software per software titles
- List of unused software titles per computer

The data will be cleaned and normalized using the LicenseWatch Software DNA. Since the monetary value of the software is also included in our Software DNA, we can report the value of software that is unused.

### System requirements

- (Virtual) Windows Server 2016 or newer
- Access to a MS SQL Server 2014 database or newer.
- Client supports all Windows OS versions (From XP to Windows 11)

LicenseWatch

### HEADQUARTERS

Vandtårnsvej 77  
DK-2860 Søborg  
Denmark

Phone +45 2446 6608  
sales@licensewatch.com

### LicenseWatch USA

3943 Irvine Boulevard  
Suite 250  
Irvine, CA 92602  
USA California

Phone +001 949 293 6698  
sales.americas@licensewatch.com